

THOMAS SCIENTIFIC - SOURCEWELL
RFP 020723 LAB AND SCIENCE EQUIPMENT

Discount Code	UM	Disc % From List	General Product Category Description										
			Chemicals	Equip	Furniture	Glassware	Instruments	Lab Automation	Lab Supplies	Plasticware	Safety	Critical Env	
DC001	All	0%	X	X	X	X	X	X	X	X	X	X	X
DC002	All	0.2%	X							X			
DC003	All	1%		X						X			
DC004	All	2%	X	X	X	X	X	X	X	X	X	X	X
DC005	All	3%		X				X		X			
DC006	All	4%		X	X					X			
DC007	All	5%		X				X		X			
DC008	All	7%	X	X	X	X	X	X	X	X	X	X	X
DC009	All	8%	X	X	X	X	X	X	X	X	X	X	X
DC010	All	9%	X	X				X	X	X	X		
DC011	All	10%	X	X	X			X	X	X	X	X	X
DC012	All	12%	X	X	X	X	X	X	X	X	X	X	X
DC013	All	13%	X	X	X	X	X	X	X	X	X	X	
DC014	All	14%	X	X	X	X	X	X	X	X	X	X	X
DC015	All	15%	X	X	X	X	X	X	X	X	X	X	
DC016	All	16%	X	X	X			X		X			
DC017	All	17%	X	X	X	X	X	X	X	X	X	X	X
DC018	All	18%	X	X	X	X	X	X	X	X	X	X	
DC019	All	19%	X	X	X	X	X	X	X	X	X	X	X
DC020	All	20%	X	X		X	X		X	X	X		
DC021	All	21%	X		X			X	X	X			
DC022	All	22%	X	X	X	X	X	X	X	X	X	X	X
DC023	All	23%	X	X		X				X	X	X	X
DC024	All	24%	X	X				X		X	X	X	
DC025	All	25%	X	X	X	X	X	X	X	X	X	X	X
DC026	All	26%				X		X	X	X	X	X	
DC027	All	27%	X	X				X	X	X			
DC028	All	28%	X	X	X	X	X	X	X	X	X	X	X
DC029	All	29%	X	X		X		X	X	X	X	X	X
DC030	All	30%	X	X				X		X	X		
DC031	All	31%	X	X						X			
DC032	All	32%	X	X	X	X	X	X	X	X	X	X	X
DC033	All	33%	X	X				X		X		X	
DC034	All	34%	X	X						X		X	
DC035	All	35%	X	X		X	X	X	X	X	X	X	
DC036	All	36%	X							X	X		
DC037	All	37%	X							X			
DC038	All	38%								X			
DC039	All	39%	X			X	X	X	X	X	X	X	X
DC040	All	40%				X				X			X

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DC041	All	41%	X							X			
DC042	All	42%	X	X		X	X			X	X		X
DC043	All	43%	X							X			
DC044	All	44%								X			
NHP01	Equipment & Instruments will be priced at Thomas Scientific's Cost X 14.94% (capped)												
NHP02	All other supplies & consumables will be priced at Thomas Scientific's Cost X 23.46% (capped)												
As a result of the application of discounts contained above, should any product's price result in selling margin to Thomas Scientific below 11% gross margin, then the customer's net price may be adjusted to equal Thomas' sales cost plus 12.36%.													
Note: Thomas agrees to extend to any Sourcewell Participant lower pricing in the form of Special Price Quotations ("SPQ's") and/or other Promotional Pricing on goods from certain specific manufacturers and suppliers, as it may be available during the term of any contract award. When this SPQ or Promotion pricing exists, it shall be governed by the terms and effective dates established by the manufacturer or supplier. Should an SPQ or Promotion expire without renewal by the manufacturer, prices will revert to the above discounts.													
All products, including non-catalog and special order products will be shipped FOB Destination, prepaid and allowed. Fuel surcharges and dry-ice fees will be waived. Exceptions include hazardous materials fees, requests for expedited transportation services, white-glove services, air transportation, and lift-gate services which can be quoted upon request. No minimum order required.													